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December 4, 2020

*By ECF*

Hon. Lorna G. Schofield  
United States District Judge  
U.S. District Court for the Southern District of New York  
500 Pearl Street  
New York, NY 10007

Re: *Natural Alternatives International, Inc. v. Bactolac Pharmaceutical, Inc., et al.*,  
No. 1:19-cv-05354(LGS)

Dear Judge Schofield:

This joint letter is submitted by counsel for plaintiff, Natural Alternatives International, Inc. ("NAI"), and defendant, Bactolac Pharmaceutical, Inc. ("Bactolac"), pursuant to the Court's Memo Endorsement, dated November 30, 2020 (Dkt. No. 107).

The parties intend to depose the following witnesses:

Dr. Pailla M. Reddy  
Bactolac

Renee Reynolds  
Bactolac

Vijay Bhatt  
Bactolac

Corporate representative of Bactolac  
(Information regarding Bactolac's relationship with NAI, including the license agreement and any attempts by NAI to audit Bactolac, its formulation, manufacture and labeling of products containing beta-alanine, its purchases of beta-alanine, its contract manufacturing customers, its discussions with any third party concerning NAI, its trademarks, its New Dietary Ingredient Notification and beta-alanine)

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Kenneth Wolf  
Natural Alternatives International, Inc.

Michael Fortin  
Natural Alternatives International, Inc.

Corporate representative of Natural Alternatives International, Inc.  
(Information regarding the manufacturing, business, licensing, sales, and marketing of NAI's beta-alanine products, the trademarks owned by NAI, NAI's New Dietary Ingredient Notification # 1103 and purported injuries to NAI. Information regarding the business and sales of NAI's beta-alanine products.)

The Bactolac-affiliated witnesses will be deposed during the week of January 18, 2021 and the NAI-affiliated witnesses will be deposed during the week of January 25.

Unless otherwise agreed by the parties or ordered by the Court, the depositions will be conducted remotely pursuant to Fed. R. Civ. P. 30(b)(4) by WebEx or reasonably available secure provider.

In addition, our clients are considering the Court's offer of mediation through a Magistrate Judge or the Mediation Program. The parties request that they be given until December 11, 2020 to advise the Court of an agreement to mediate.

We again thank the Court for its attention and consideration.

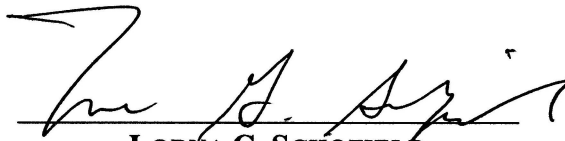
Respectfully submitted,

/s/ Richard J. Oparil  
Richard J. Oparil  
Counsel for Plaintiff

/s/ Christopher A. Raimondi  
Christopher A. Raimondi  
Counsel for Defendant

The application is GRANTED. By **December 11, 2020**, the parties shall jointly file a letter indicating whether the parties would like a referral to a magistrate judge for settlement discussions or, alternatively, to the Court-annexed Mediation Program. Settlement discussions do not stay or otherwise excuse delays in discovery.

Dated: December 7, 2020  
New York, New York

  
**LORNA G. SCHOFIELD**  
**UNITED STATES DISTRICT JUDGE**